

Executive Director Healthy Foods for Healthy Kids

Healthy Foods for Healthy Kids (HFHK) is a successful small nonprofit seeking an experienced Executive Director to lead our organization through an upcoming period of growth. As “The First State school garden experts”, our goal is to inspire youth to lead healthier lives through joyful vegetable gardening experiences. We currently support over 30 school gardens and thousands of students with our innovative science-based curriculum. For more information, visit www.healthyfoodsforhealthykids.org

The successful candidate will be responsible for overseeing all aspects of our organization, ensuring that we are operating efficiently and effectively to meet our strategic goals. In this role, you will be the face of our organization, working closely with the Board of Directors, schools, volunteers, donors and the public. You will ensure that staff and volunteers are aligned with our mission and vision and that we are working together to continue to achieve our strategic objectives.

HFHK has a close-knit culture in which we place high priority on effective communication, recognition, collaboration and ethics. We seek a passionate and experienced professional who can execute our vision by mobilizing others in support of it.

Responsibilities:

- Develop and implement strategic plans that meet business goals and objectives created under the guidance of the Board of Directors
- Develop positive relationships with the Board, donors, volunteers, staff, schools and community partners in multiple sectors (e.g. government, business, healthcare, education).
- Lead, coach and collaborate with staff and volunteers to achieve the fulfillment of HFHK’s goals and objectives
- Oversee and engage in fundraising and other activities to meet ongoing revenue requirements and ensure a strong balance sheet
- Ensure commitment to and compliance with all applicable laws, regulations and HFHK policies governing the organization
- Proactively address challenges in the internal and external environment to protect our organizational interests

Professional Qualifications:

- Five or more years of nonprofit leadership and fundraising experience desired

- Demonstrated ability to successfully develop and implement strategic plans, programs and operations
- Strong organizational and financial management skills with a deep understanding of non-profit financial strategies and related performance metrics
- Skilled at written and oral communication, including presentations and relationship development
- A history of successfully generating new revenue streams and improving financial results
- An entrepreneurial mindset with the demonstrated ability to create and develop new opportunities, particularly in the areas of community and corporate partnerships, foundation grants, and donor cultivation and engagement
- In-depth knowledge of best practices in nonprofit management and governance
- Bachelor's degree
- Active membership in Association of Fundraising Professionals (AFP) is also desirable

This is a full-time position and salary is commensurate with experience. Employee will work from home, and must have daily access to reliable transportation.

Send cover letter, salary expectations, and resume to Dr. Thianda Manzara, tmanzara@healthyfoodsforhealthykids.org. No phone calls.

We are an Equal Opportunity Employer. We do not discriminate on the basis of race, color, religion, sex, age, disability or national origin.